



**Donna M. Hamlin, Ph.D.**

### **Experience/Background**

Dr. Hamlin, an executive coach for more than 21 years, works with professional executives and organizational teams in all facets of performance management. Her experience includes work with CEOs, senior executives and professionals in more than 30 countries.

Dr. Hamlin serves as Board Chair for Hamlin Harkins, Ltd., an international consultancy she founded in 1982 to serve clients in the areas of strategy, change management, marketing, and human and organizational development. Examples of her work include: facilitating strategic planning sessions for senior executive teams in companies spanning two dozen industries, coaching senior executives in areas of thought leadership and personal leadership, developing marketing and global branding, designing and delivering major international change management, and global integration plans for corporate mergers.

In the past, Dr. Hamlin served as Senior Vice President of siteROCK Corporation, SVP of CitiGroup's Associates First Capital Corporation, VP of Texaco Corporation, and internal business performance consultant at General Electric Corporation.

### **Clients**

Apple Computer, A.T. Kearney, Chrysler, FMC, General Electric, Hill and Knowlton, Hitachi, HEB Grocery, IBM, Intel, JP Morgan/Chase, John Deere and Company, Kinko's, Krispy Kreme Doughnuts, Lockheed/Martin Marietta, Migration Software, NADA, National Semiconductor, NCR, Philip International, B.V., Philip Morris, Schlumberger, Spectra-Physics, Sun, Telia AB-Swedish Telecom, United Way, VISA, Volkswagen, X/Open and Rite-Aid.

### **Education**

Dr. Hamlin earned a Ph.D. and M.S. in management and organizational communication from Rensselaer Polytechnic Institute, and a B.A. in liberal arts from Siena College.

### **Contact Information**

(888)-338-4886

# Coach Profile

- **Coach name:** Donna Hamlin
- **Location:** Berkeley, CA
- **Years of Experience Coaching:** 21
- **Years of Experience in Business:** 26
- **Years of Experience as a Leader:** 18
- **Highest Degree earned/discipline:** Ph.D. Management
- **Leadership Effectiveness Coaching:** 75% of time spent in working from customized 360 and interviews to help improve executive performance
- **Coaching Senior Leaders (director +):** 90%
- **Experience in Senior Leadership:** VP – Texaco, siteRock, Trident Microsystem, Asyst Technologies, GE  
SVP – Citigroup/Associates First Capital  
CEO – Hamlin Harkins, Ltd.
- **Clients:** Predominantly Fortune 500
- **Work Affiliation:** Provide services under corporation: Hamlin Harkins, Ltd.
- **Coaching Structure:** Open to results-guarantee contracts  
Typically, establish working agreements customized to the individual's needs.
- **References:** Available upon request
- **Languages:** English and French
- **Coaching Approach and Philosophy:** To help professionals discover and develop personal competencies that insure sustainable success for themselves and their organizations. I support development of conscious leaders, professionals and organizational teams so they can: fulfill their visions, broaden their possibilities for achieving success, expand their thinking, improve the meaning of their work, build on their strengths and enhance the quality of their relationships with colleagues and partners.