

Talk at Marin Professionals

8 LEVERS FOR A WINNING JOB SEARCH MINDSET

WHEN: Monday, March 23, 2009

A positive and disciplined mindset is more important than a winning resume. The most notable traits of those who succeed in tough times are *clarity about their goals* combined with an *ability to learn and unlearn rapidly*, improve their *self-confidence*, use *discipline for sustained periods of time*, demonstrate a strong *commitment* to their goals and an *ability to connect*. We'll provide practical tips on how to enhance these behaviors.

You are competing against people who invest upwards of a month to prepare their Job Search Documents, hire the services of a professional resume writer and spend copious amounts of time researching their prospective employer and preparing for potential job interview questions. Don't take the task of landing a job lightly.

In this talk, we cover –

- ✓ **How to “shift” to an inspired state at will**
- ✓ **Secrets of a great resume**
- ✓ **How to know your compass** (strength areas and job goals)
- ✓ **Create Essential Job Search Documents**
- ✓ Master Goal and Time Management
- ✓ **Connect**, don't just communicate
- ✓ **Network and promote yourself** using web 2.0
- ✓ Learn how to **enroll others to your cause** (negotiation skills)
- ✓ Most importantly, **Stand for Your Greatness**

Our 8-point plan **can cut months off a job search** or it may help you retain the job you already have!

Chani Pangali, PhD

Executive Career Coach, Mentor and Author



Over the past fifteen years, Chani has successfully built and sold two companies in the space of career management. His passion for learning, knowledge and career strategies has led him to pioneer several innovations in these fields.

He is the author of over twenty success guides on skills and competency development, behavioral interviewing, leadership, management skills development and change management.

Education: BA (Oxford), PhD (Columbia), Research and Teaching Fellow at Harvard University (1978-81).



Slides: Selected slides with notes are available upon request to info@jobsuccess.org

Commit to Personal Transformation with these workshops

1 Day Boot Camp – 8 Hours of immersion in personal transformation. Details on the website.

6 Session Workshop – Master the methods of personal transformation in 6 evening sessions.

Check www.jobsuccess.org for details