

Blake Mouton Managerial Grid

1. Are you more concerned about people or performance goals?
2. Country club types care about people, less about goals
3. Effective team leaders care about both – people & goals.
4. Impoverished types care about neither (except themselves)
5. Produce or perish types care about goals, less about people
6. Middle of the road plod along

A life lived with integrity - even if it lacks the trappings of fame and fortune is a shining star in whose light others may follow in the years to come.
– Denis Waitley



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